

Local Market Update – November 2025

A Research Tool Provided by Georgia Association of REALTORS®



Augusta

Single Family

Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	133	146	+ 9.8%	1,864	1,959	+ 5.1%
Pending Sales	106	111	+ 4.7%	1,334	1,357	+ 1.7%
Closed Sales	87	90	+ 3.4%	1,303	1,321	+ 1.4%
Days on Market Until Sale	101	84	- 16.8%	86	89	+ 3.5%
Median Sales Price*	\$203,000	\$216,000	+ 6.4%	\$200,000	\$201,000	+ 0.5%
Average Sales Price*	\$232,652	\$232,113	- 0.2%	\$227,154	\$231,848	+ 2.1%
Percent of List Price Received*	96.5%	97.5%	+ 1.0%	97.4%	97.3%	- 0.1%
Inventory of Homes for Sale	398	531	+ 33.4%	—	—	—
Months Supply of Inventory	3.4	4.4	+ 29.4%	—	—	—

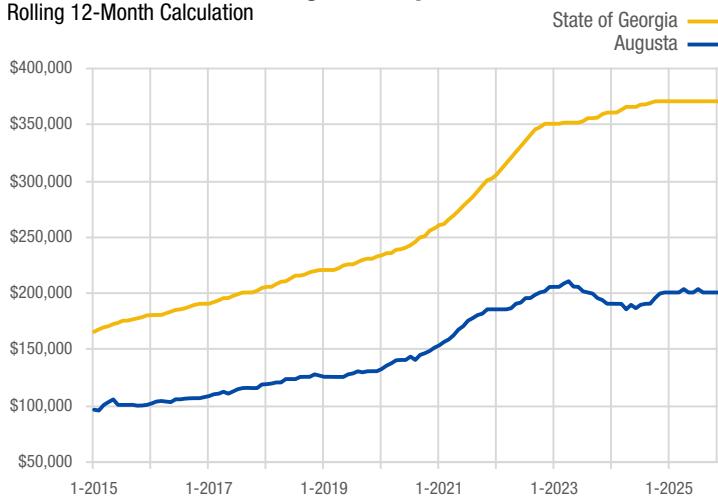
Townhouse/Condo

Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	14	15	+ 7.1%	248	240	- 3.2%
Pending Sales	11	10	- 9.1%	179	178	- 0.6%
Closed Sales	9	10	+ 11.1%	179	172	- 3.9%
Days on Market Until Sale	78	83	+ 6.4%	82	77	- 6.1%
Median Sales Price*	\$187,000	\$181,200	- 3.1%	\$188,500	\$180,000	- 4.5%
Average Sales Price*	\$193,989	\$184,850	- 4.7%	\$190,975	\$185,323	- 3.0%
Percent of List Price Received*	95.9%	98.0%	+ 2.2%	97.3%	96.9%	- 0.4%
Inventory of Homes for Sale	49	57	+ 16.3%	—	—	—
Months Supply of Inventory	3.1	3.7	+ 19.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

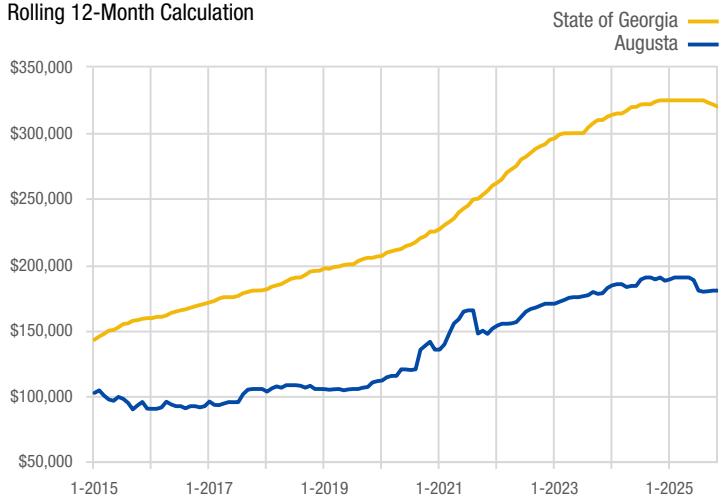
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point. Current as of December 16, 2025. All data from the multiple listing services in the state of Georgia. Report © 2025 ShowingTime Plus, LLC.