Local Market Update – October 2025A Research Tool Provided by Georgia Association of REALTORS

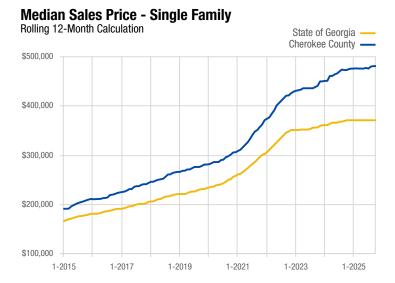


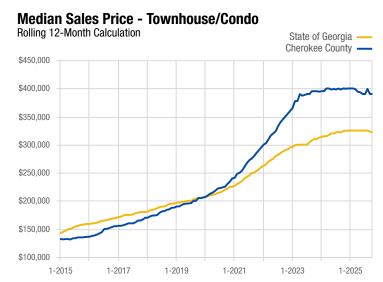
Cherokee County

Single Family		October			Year to Date			
Key Metrics	2024	2025	% Change	Thru 10-2024	Thru 10-2025	% Change		
New Listings	452	499	+ 10.4%	4,888	5,378	+ 10.0%		
Pending Sales	272	253	- 7.0%	3,192	3,100	- 2.9%		
Closed Sales	287	308	+ 7.3%	3,089	3,047	- 1.4%		
Days on Market Until Sale	45	47	+ 4.4%	37	46	+ 24.3%		
Median Sales Price*	\$450,000	\$473,000	+ 5.1%	\$475,000	\$480,000	+ 1.1%		
Average Sales Price*	\$525,371	\$544,461	+ 3.6%	\$538,812	\$549,849	+ 2.0%		
Percent of List Price Received*	98.4%	97.7%	- 0.7%	98.6%	98.1%	- 0.5%		
Inventory of Homes for Sale	1,014	1,257	+ 24.0%		_	_		
Months Supply of Inventory	3.4	4.2	+ 23.5%		_	_		

Townhouse/Condo		October			Year to Date		
Key Metrics	2024	2025	% Change	Thru 10-2024	Thru 10-2025	% Change	
New Listings	55	72	+ 30.9%	496	615	+ 24.0%	
Pending Sales	24	25	+ 4.2%	304	298	- 2.0%	
Closed Sales	26	36	+ 38.5%	291	283	- 2.7%	
Days on Market Until Sale	47	48	+ 2.1%	28	51	+ 82.1%	
Median Sales Price*	\$432,000	\$402,400	- 6.9%	\$399,000	\$389,900	- 2.3%	
Average Sales Price*	\$489,622	\$466,493	- 4.7%	\$437,369	\$435,425	- 0.4%	
Percent of List Price Received*	99.6%	99.2%	- 0.4%	99.4%	98.4%	- 1.0%	
Inventory of Homes for Sale	91	162	+ 78.0%		_	_	
Months Supply of Inventory	3.1	6.0	+ 93.5%		_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point. Current as of November 16, 2025. All data from the multiple listing services in the state of Georgia. Report © 2025 ShowingTime Plus, LLC.