

Local Market Update – April 2026

A Research Tool Provided by Georgia Association of REALTORS



Cherokee County

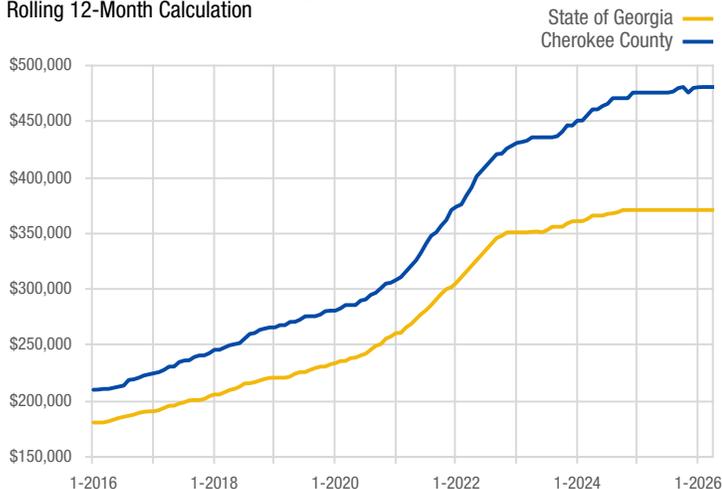
Single Family	April			Year to Date		
	2025	2026	% Change	Thru 4-2025	Thru 4-2026	% Change
Key Metrics						
New Listings	609	707	+ 16.1%	1,977	2,337	+ 18.2%
Pending Sales	319	342	+ 7.2%	1,226	1,316	+ 7.3%
Closed Sales	317	372	+ 17.4%	1,090	1,147	+ 5.2%
Days on Market Until Sale	42	41	- 2.4%	54	50	- 7.4%
Median Sales Price*	\$470,000	\$467,000	- 0.6%	\$470,000	\$470,000	0.0%
Average Sales Price*	\$531,610	\$568,385	+ 6.9%	\$531,345	\$565,982	+ 6.5%
Percent of List Price Received*	98.5%	98.6%	+ 0.1%	98.0%	98.1%	+ 0.1%
Inventory of Homes for Sale	1,067	1,313	+ 23.1%	—	—	—
Months Supply of Inventory	3.5	4.2	+ 20.0%	—	—	—

Townhouse/Condo	April			Year to Date		
	2025	2026	% Change	Thru 4-2025	Thru 4-2026	% Change
Key Metrics						
New Listings	56	83	+ 48.2%	212	312	+ 47.2%
Pending Sales	37	45	+ 21.6%	126	158	+ 25.4%
Closed Sales	34	44	+ 29.4%	103	139	+ 35.0%
Days on Market Until Sale	79	59	- 25.3%	61	63	+ 3.3%
Median Sales Price*	\$351,000	\$369,000	+ 5.1%	\$390,000	\$380,000	- 2.6%
Average Sales Price*	\$427,253	\$401,080	- 6.1%	\$442,937	\$410,822	- 7.3%
Percent of List Price Received*	98.2%	98.3%	+ 0.1%	98.6%	98.3%	- 0.3%
Inventory of Homes for Sale	107	185	+ 72.9%	—	—	—
Months Supply of Inventory	4.0	5.7	+ 42.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

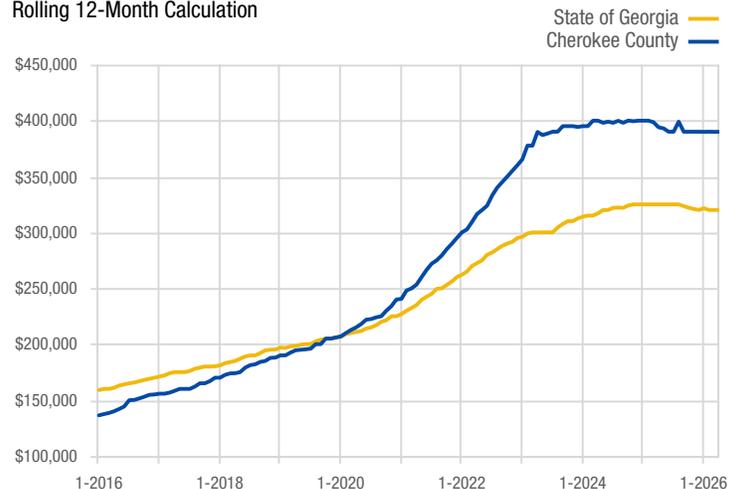
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point. Current as of May 16, 2026. All data from the multiple listing services in the state of Georgia. Report © 2026 ShowingTime Plus, LLC.