Local Market Update – October 2025A Research Tool Provided by Georgia Association of REALTORS

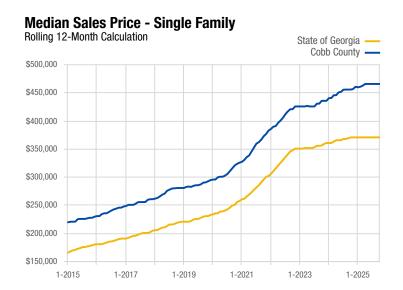


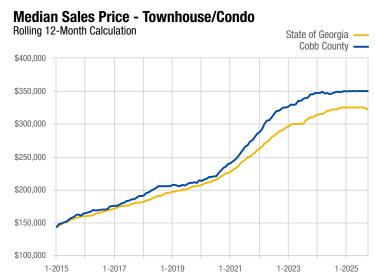
Cobb County

Single Family	October			Year to Date			
Key Metrics	2024	2025	% Change	Thru 10-2024	Thru 10-2025	% Change	
New Listings	777	918	+ 18.1%	7,964	9,066	+ 13.8%	
Pending Sales	515	440	- 14.6%	5,390	5,443	+ 1.0%	
Closed Sales	486	504	+ 3.7%	5,193	5,316	+ 2.4%	
Days on Market Until Sale	40	42	+ 5.0%	28	37	+ 32.1%	
Median Sales Price*	\$440,000	\$448,000	+ 1.8%	\$461,000	\$470,000	+ 2.0%	
Average Sales Price*	\$529,155	\$544,488	+ 2.9%	\$541,431	\$562,138	+ 3.8%	
Percent of List Price Received*	97.8%	98.0%	+ 0.2%	99.1%	98.6%	- 0.5%	
Inventory of Homes for Sale	1,343	1,716	+ 27.8%		_	_	
Months Supply of Inventory	2.6	3.3	+ 26.9%		_	_	

Townhouse/Condo		October			Year to Date			
Key Metrics	2024	2025	% Change	Thru 10-2024	Thru 10-2025	% Change		
New Listings	274	266	- 2.9%	2,523	2,784	+ 10.3%		
Pending Sales	136	118	- 13.2%	1,550	1,463	- 5.6%		
Closed Sales	136	130	- 4.4%	1,525	1,430	- 6.2%		
Days on Market Until Sale	49	51	+ 4.1%	36	48	+ 33.3%		
Median Sales Price*	\$345,705	\$339,750	- 1.7%	\$350,000	\$349,900	- 0.0%		
Average Sales Price*	\$382,320	\$345,259	- 9.7%	\$372,129	\$364,996	- 1.9%		
Percent of List Price Received*	98.2%	98.2%	0.0%	98.8%	98.2%	- 0.6%		
Inventory of Homes for Sale	538	633	+ 17.7%		_	_		
Months Supply of Inventory	3.6	4.5	+ 25.0%		_	_		

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point. Current as of November 16, 2025. All data from the multiple listing services in the state of Georgia. Report © 2025 ShowingTime Plus, LLC.