## **Local Market Update – October 2025**A Research Tool Provided by Georgia Association of REALTORS

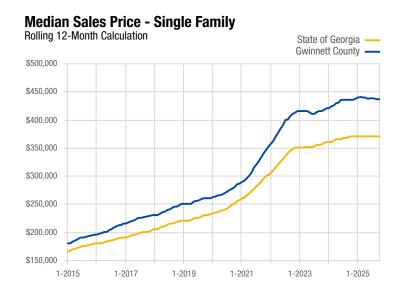


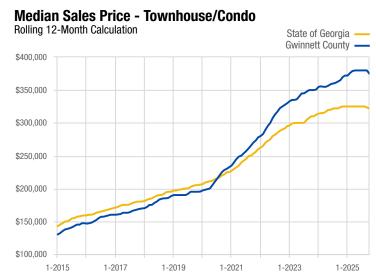
## **Gwinnett County**

Single Family		October			Year to Date			
Key Metrics	2024	2025	% Change	Thru 10-2024	Thru 10-2025	% Change		
New Listings	1,080	1,109	+ 2.7%	10,668	11,489	+ 7.7%		
Pending Sales	672	566	- 15.8%	7,087	6,753	- 4.7%		
Closed Sales	685	642	- 6.3%	6,891	6,714	- 2.6%		
Days on Market Until Sale	45	52	+ 15.6%	31	42	+ 35.5%		
Median Sales Price*	\$426,000	\$420,000	- 1.4%	\$439,000	\$438,000	- 0.2%		
Average Sales Price*	\$467,471	\$498,970	+ 6.7%	\$494,263	\$503,616	+ 1.9%		
Percent of List Price Received*	98.3%	98.0%	- 0.3%	99.0%	98.4%	- 0.6%		
Inventory of Homes for Sale	2,014	2,435	+ 20.9%		_	_		
Months Supply of Inventory	3.0	3.7	+ 23.3%		_	_		

Townhouse/Condo		October			Year to Date		
Key Metrics	2024	2025	% Change	Thru 10-2024	Thru 10-2025	% Change	
New Listings	202	210	+ 4.0%	1,793	2,188	+ 22.0%	
Pending Sales	115	98	- 14.8%	1,144	1,201	+ 5.0%	
Closed Sales	99	106	+ 7.1%	1,098	1,203	+ 9.6%	
Days on Market Until Sale	59	65	+ 10.2%	39	52	+ 33.3%	
Median Sales Price*	\$384,085	\$339,000	- 11.7%	\$367,990	\$370,000	+ 0.5%	
Average Sales Price*	\$382,931	\$342,462	- 10.6%	\$368,247	\$367,129	- 0.3%	
Percent of List Price Received*	98.6%	98.1%	- 0.5%	99.0%	98.5%	- 0.5%	
Inventory of Homes for Sale	404	485	+ 20.0%		_	_	
Months Supply of Inventory	3.7	4.2	+ 13.5%		_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point. Current as of November 16, 2025. All data from the multiple listing services in the state of Georgia. Report © 2025 ShowingTime Plus, LLC.