

Local Market Update – October 2025

A Research Tool Provided by Georgia Association of REALTORS



Hall County

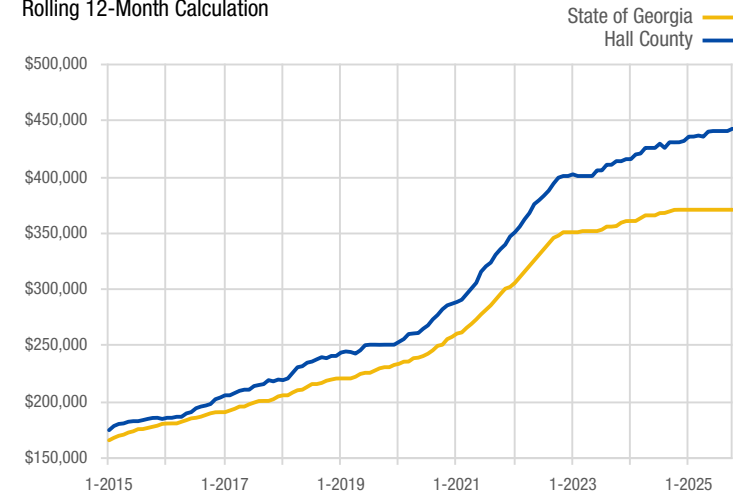
Single Family	October			Year to Date		
Key Metrics	2024	2025	% Change	Thru 10-2024	Thru 10-2025	% Change
New Listings	305	282	- 7.5%	2,714	3,247	+ 19.6%
Pending Sales	177	164	- 7.3%	1,795	1,872	+ 4.3%
Closed Sales	181	171	- 5.5%	1,717	1,806	+ 5.2%
Days on Market Until Sale	55	58	+ 5.5%	44	51	+ 15.9%
Median Sales Price*	\$420,000	\$440,000	+ 4.8%	\$430,000	\$444,990	+ 3.5%
Average Sales Price*	\$521,180	\$533,567	+ 2.4%	\$513,995	\$533,498	+ 3.8%
Percent of List Price Received*	97.0%	97.3%	+ 0.3%	98.1%	97.7%	- 0.4%
Inventory of Homes for Sale	622	823	+ 32.3%	—	—	—
Months Supply of Inventory	3.7	4.7	+ 27.0%	—	—	—

Townhouse/Condo	October			Year to Date		
Key Metrics	2024	2025	% Change	Thru 10-2024	Thru 10-2025	% Change
New Listings	52	54	+ 3.8%	356	476	+ 33.7%
Pending Sales	19	21	+ 10.5%	205	272	+ 32.7%
Closed Sales	23	19	- 17.4%	191	271	+ 41.9%
Days on Market Until Sale	41	45	+ 9.8%	41	54	+ 31.7%
Median Sales Price*	\$316,900	\$313,900	- 0.9%	\$316,900	\$330,900	+ 4.4%
Average Sales Price*	\$314,682	\$342,121	+ 8.7%	\$323,712	\$335,617	+ 3.7%
Percent of List Price Received*	101.0%	97.4%	- 3.6%	99.2%	98.7%	- 0.5%
Inventory of Homes for Sale	120	157	+ 30.8%	—	—	—
Months Supply of Inventory	6.2	6.1	- 1.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

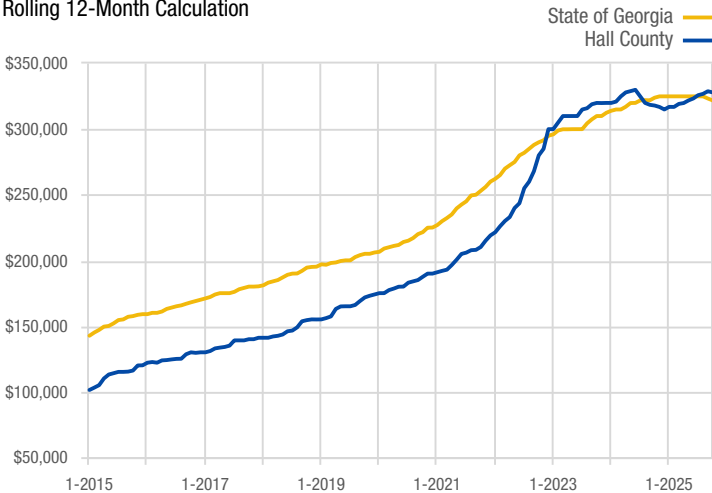
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.
Current as of November 16, 2025. All data from the multiple listing services in the state of Georgia. Report © 2025 ShowingTime Plus, LLC.