

# Local Market Update – December 2025

A Research Tool Provided by Georgia Association of REALTORS



## Hall County

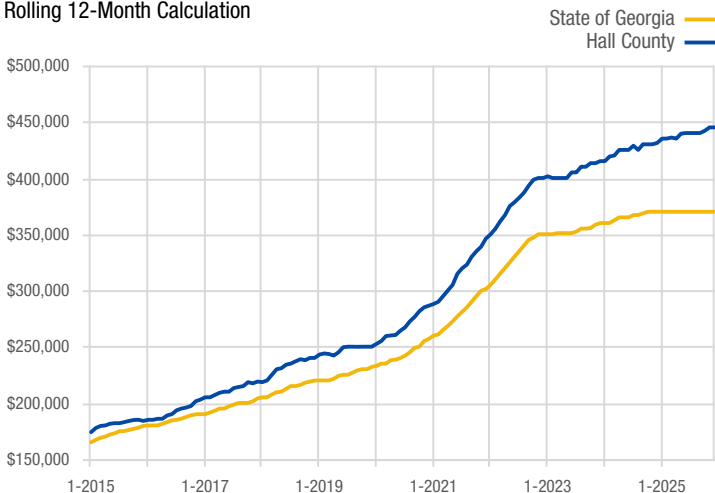
Single Family	December			Year to Date		
Key Metrics	2024	2025	% Change	Thru 12-2024	Thru 12-2025	% Change
New Listings	169	197	+ 16.6%	3,116	3,691	+ 18.5%
Pending Sales	101	127	+ 25.7%	2,033	2,184	+ 7.4%
Closed Sales	156	190	+ 21.8%	2,036	2,161	+ 6.1%
Days on Market Until Sale	61	72	+ 18.0%	46	53	+ 15.2%
Median Sales Price*	\$439,995	\$444,995	+ 1.1%	\$431,208	\$445,000	+ 3.2%
Average Sales Price*	\$515,288	\$514,576	- 0.1%	\$514,285	\$534,210	+ 3.9%
Percent of List Price Received*	97.2%	97.0%	- 0.2%	98.0%	97.5%	- 0.5%
Inventory of Homes for Sale	596	679	+ 13.9%	—	—	—
Months Supply of Inventory	3.5	3.7	+ 5.7%	—	—	—

Townhouse/Condo	December			Year to Date		
Key Metrics	2024	2025	% Change	Thru 12-2024	Thru 12-2025	% Change
New Listings	23	35	+ 52.2%	413	544	+ 31.7%
Pending Sales	19	23	+ 21.1%	244	325	+ 33.2%
Closed Sales	28	28	0.0%	230	328	+ 42.6%
Days on Market Until Sale	51	83	+ 62.7%	42	58	+ 38.1%
Median Sales Price*	\$312,450	\$338,153	+ 8.2%	\$315,000	\$330,843	+ 5.0%
Average Sales Price*	\$319,406	\$326,117	+ 2.1%	\$322,102	\$333,429	+ 3.5%
Percent of List Price Received*	99.2%	98.2%	- 1.0%	99.3%	98.5%	- 0.8%
Inventory of Homes for Sale	116	128	+ 10.3%	—	—	—
Months Supply of Inventory	5.7	4.7	- 17.5%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

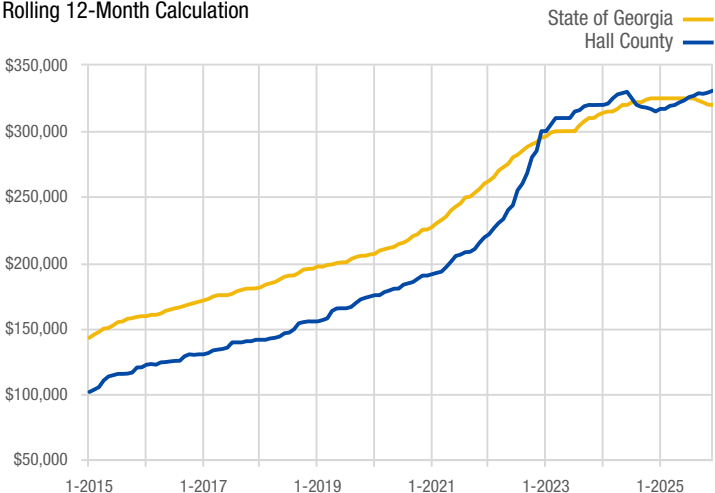
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.  
Current as of January 16, 2026. All data from the multiple listing services in the state of Georgia. Report © 2026 ShowingTime Plus, LLC.