

Local Market Update – May 2026

A Research Tool Provided by Georgia Association of REALTORS



Hall County

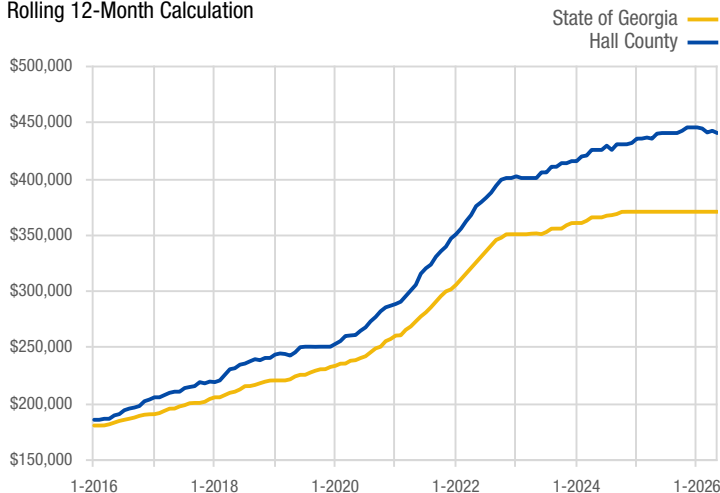
Single Family	May			Year to Date		
	2025	2026	% Change	Thru 5-2025	Thru 5-2026	% Change
Key Metrics						
New Listings	367	372	+ 1.4%	1,655	1,786	+ 7.9%
Pending Sales	220	208	- 5.5%	978	1,009	+ 3.2%
Closed Sales	215	219	+ 1.9%	855	907	+ 6.1%
Days on Market Until Sale	50	47	- 6.0%	52	58	+ 11.5%
Median Sales Price*	\$444,990	\$439,345	- 1.3%	\$439,900	\$430,000	- 2.3%
Average Sales Price*	\$504,181	\$502,845	- 0.3%	\$520,392	\$510,242	- 2.0%
Percent of List Price Received*	97.7%	97.2%	- 0.5%	97.9%	97.7%	- 0.2%
Inventory of Homes for Sale	762	925	+ 21.4%	—	—	—
Months Supply of Inventory	4.4	5.0	+ 13.6%	—	—	—

Townhouse/Condo	May			Year to Date		
	2025	2026	% Change	Thru 5-2025	Thru 5-2026	% Change
Key Metrics						
New Listings	46	87	+ 89.1%	210	329	+ 56.7%
Pending Sales	28	36	+ 28.6%	161	173	+ 7.5%
Closed Sales	30	35	+ 16.7%	150	155	+ 3.3%
Days on Market Until Sale	47	73	+ 55.3%	59	72	+ 22.0%
Median Sales Price*	\$338,425	\$313,990	- 7.2%	\$327,400	\$326,885	- 0.2%
Average Sales Price*	\$345,503	\$322,331	- 6.7%	\$330,480	\$327,998	- 0.8%
Percent of List Price Received*	99.4%	98.4%	- 1.0%	98.5%	98.5%	0.0%
Inventory of Homes for Sale	111	191	+ 72.1%	—	—	—
Months Supply of Inventory	4.2	6.8	+ 61.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

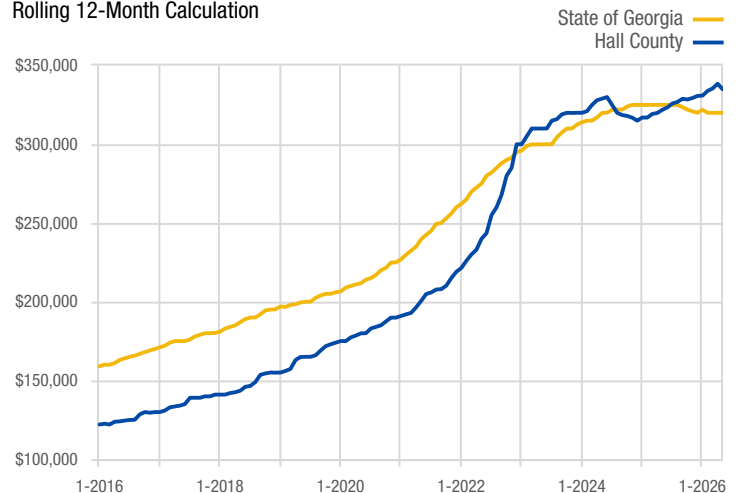
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point. Current as of June 16, 2026. All data from the multiple listing services in the state of Georgia. Report © 2026 ShowingTime Plus, LLC.