

Local Market Update – December 2025

A Research Tool Provided by Georgia Association of REALTORS



Henry County

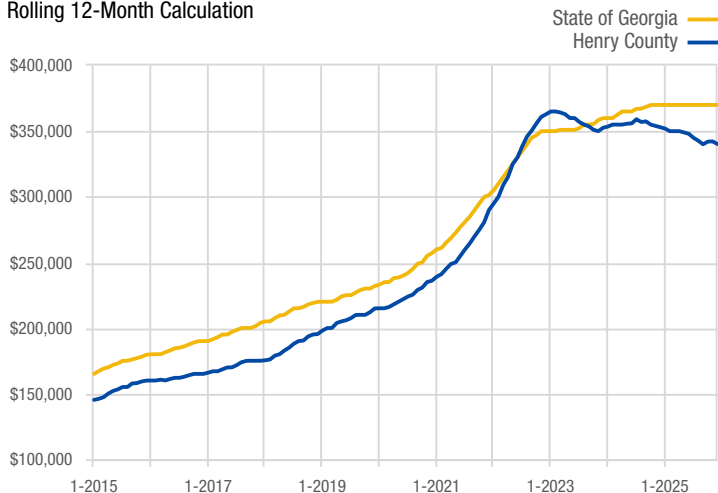
Single Family	December			Year to Date		
Key Metrics	2024	2025	% Change	Thru 12-2024	Thru 12-2025	% Change
New Listings	395	311	- 21.3%	6,220	6,245	+ 0.4%
Pending Sales	178	204	+ 14.6%	3,083	3,158	+ 2.4%
Closed Sales	234	253	+ 8.1%	3,079	3,119	+ 1.3%
Days on Market Until Sale	53	63	+ 18.9%	48	58	+ 20.8%
Median Sales Price*	\$355,000	\$332,000	- 6.5%	\$353,000	\$340,240	- 3.6%
Average Sales Price*	\$358,960	\$362,743	+ 1.1%	\$376,843	\$367,258	- 2.5%
Percent of List Price Received*	98.8%	98.2%	- 0.6%	98.7%	98.3%	- 0.4%
Inventory of Homes for Sale	1,153	999	- 13.4%	—	—	—
Months Supply of Inventory	4.5	3.8	- 15.6%	—	—	—

Townhouse/Condo	December			Year to Date		
Key Metrics	2024	2025	% Change	Thru 12-2024	Thru 12-2025	% Change
New Listings	35	24	- 31.4%	432	619	+ 43.3%
Pending Sales	5	13	+ 160.0%	216	228	+ 5.6%
Closed Sales	13	18	+ 38.5%	214	215	+ 0.5%
Days on Market Until Sale	64	73	+ 14.1%	55	70	+ 27.3%
Median Sales Price*	\$299,990	\$317,695	+ 5.9%	\$308,490	\$298,000	- 3.4%
Average Sales Price*	\$283,463	\$298,649	+ 5.4%	\$286,455	\$286,760	+ 0.1%
Percent of List Price Received*	100.5%	98.1%	- 2.4%	98.9%	96.5%	- 2.4%
Inventory of Homes for Sale	104	76	- 26.9%	—	—	—
Months Supply of Inventory	5.8	4.0	- 31.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

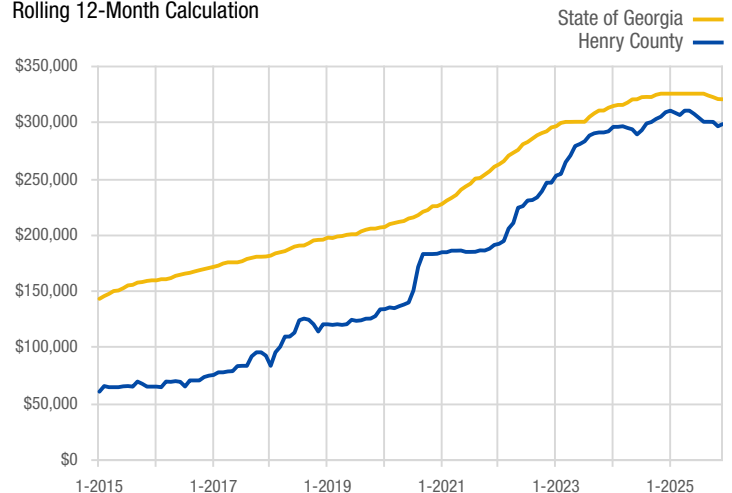
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.
Current as of January 16, 2026. All data from the multiple listing services in the state of Georgia. Report © 2026 ShowingTime Plus, LLC.