Local Market Update – September 2026

A Research Tool Provided by Georgia Association of REALTORS

Henry County

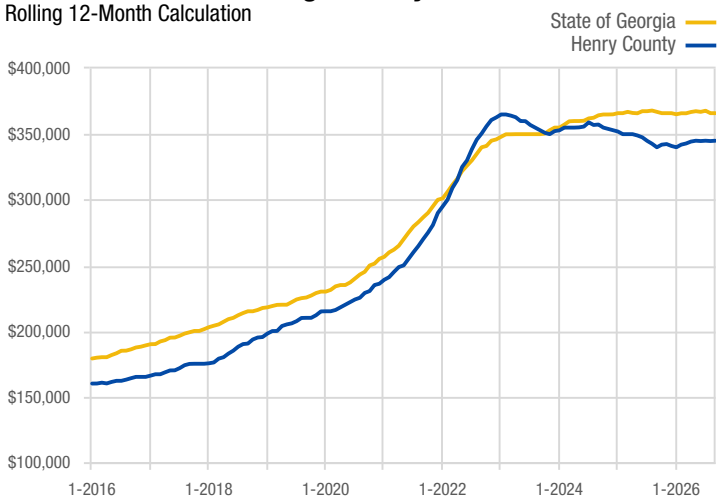
Single Family	September			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 9-2025**	**Thru 9-2026**	**% Change**
New Listings	518	**533**	+ 2.9%	5,004	**4,973**	- 0.6%
Pending Sales	276	**247**	- 10.5%	2,470	**2,426**	- 1.8%
Closed Sales	275	**240**	- 12.7%	2,361	**2,343**	- 0.8%
Days on Market Until Sale	63	**50**	- 20.6%	57	**54**	- 5.3%
Median Sales Price*	$340,000	**$344,800**	+ 1.4%	$340,000	**$344,900**	+ 1.4%
Average Sales Price*	$378,286	**$359,089**	- 5.1%	$366,790	**$362,966**	- 1.0%
Percent of List Price Received*	98.1%	**97.7%**	- 0.4%	98.4%	**98.4%**	0.0%
Inventory of Homes for Sale	1,254	**1,350**	+ 7.7%	—	**—**	—
Months Supply of Inventory	4.9	**5.2**	+ 6.1%	—	**—**	—

Townhouse/Condo	September			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 9-2025**	**Thru 9-2026**	**% Change**
New Listings	35	**31**	- 11.4%	552	**309**	- 44.0%
Pending Sales	15	**16**	+ 6.7%	184	**149**	- 19.0%
Closed Sales	20	**14**	- 30.0%	172	**134**	- 22.1%
Days on Market Until Sale	80	**116**	+ 45.0%	68	**83**	+ 22.1%
Median Sales Price*	$291,995	**$296,248**	+ 1.5%	$292,500	**$302,997**	+ 3.6%
Average Sales Price*	$273,333	**$287,239**	+ 5.1%	$285,169	**$295,340**	+ 3.6%
Percent of List Price Received*	96.8%	**98.7%**	+ 2.0%	96.2%	**99.6%**	+ 3.5%
Inventory of Homes for Sale	109	**90**	- 17.4%	—	**—**	—
Months Supply of Inventory	6.0	**5.7**	- 5.0%	—	**—**	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

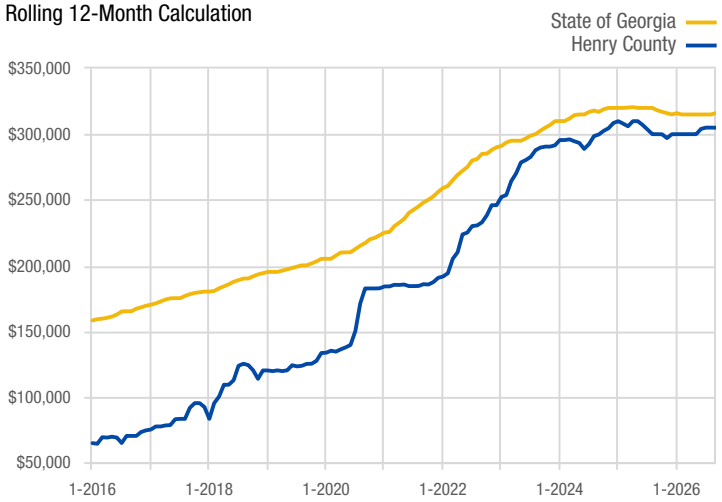
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of October 16, 2026. All data from the multiple listing services in the state of Georgia. Report © 2026 ShowingTime Plus, LLC.