

Local Market Update – April 2026

A Research Tool Provided by Georgia Association of REALTORS



Houston County

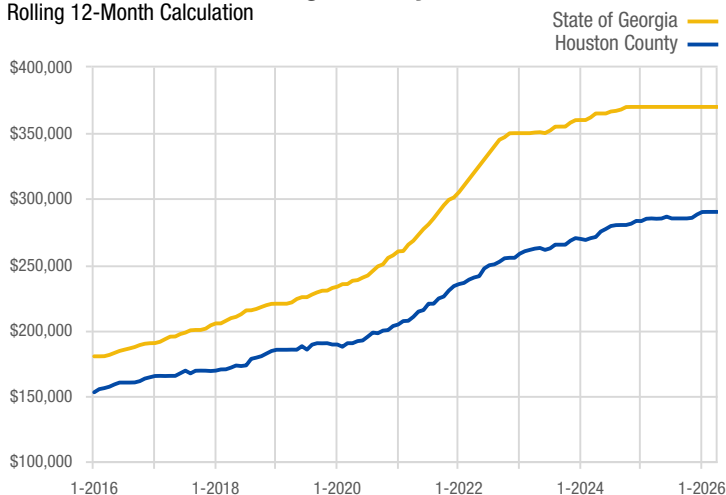
Single Family	April			Year to Date		
	2025	2026	% Change	Thru 4-2025	Thru 4-2026	% Change
Key Metrics						
New Listings	204	185	- 9.3%	874	732	- 16.2%
Pending Sales	173	167	- 3.5%	641	632	- 1.4%
Closed Sales	183	138	- 24.6%	565	531	- 6.0%
Days on Market Until Sale	44	58	+ 31.8%	46	58	+ 26.1%
Median Sales Price*	\$260,000	\$285,000	+ 9.6%	\$275,000	\$289,000	+ 5.1%
Average Sales Price*	\$282,544	\$302,281	+ 7.0%	\$282,733	\$299,659	+ 6.0%
Percent of List Price Received*	98.5%	98.5%	0.0%	98.4%	98.2%	- 0.2%
Inventory of Homes for Sale	384	349	- 9.1%	—	—	—
Months Supply of Inventory	2.5	2.4	- 4.0%	—	—	—

Townhouse/Condo	April			Year to Date		
	2025	2026	% Change	Thru 4-2025	Thru 4-2026	% Change
Key Metrics						
New Listings	14	17	+ 21.4%	30	38	+ 26.7%
Pending Sales	10	5	- 50.0%	16	15	- 6.3%
Closed Sales	3	6	+ 100.0%	8	11	+ 37.5%
Days on Market Until Sale	4	46	+ 1,050.0%	51	116	+ 127.5%
Median Sales Price*	\$149,000	\$237,106	+ 59.1%	\$140,500	\$231,900	+ 65.1%
Average Sales Price*	\$130,583	\$209,056	+ 60.1%	\$151,795	\$208,179	+ 37.1%
Percent of List Price Received*	99.1%	99.9%	+ 0.8%	96.7%	99.3%	+ 2.7%
Inventory of Homes for Sale	23	35	+ 52.2%	—	—	—
Months Supply of Inventory	6.9	10.0	+ 44.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

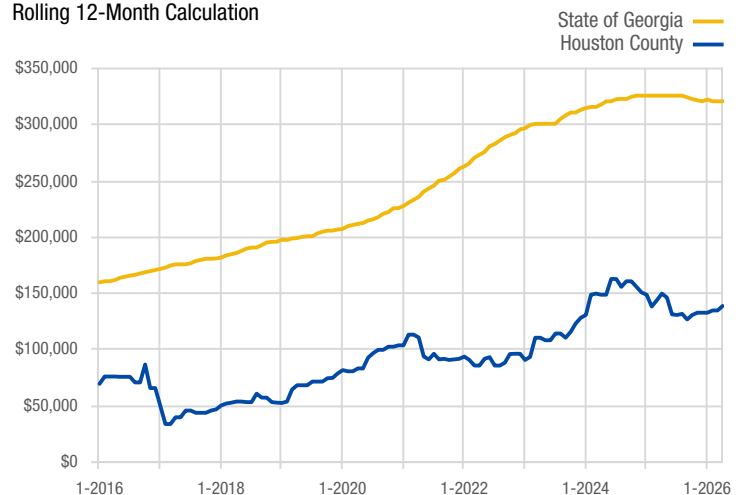
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.
Current as of May 16, 2026. All data from the multiple listing services in the state of Georgia. Report © 2026 ShowingTime Plus, LLC.