

Local Market Update – December 2025

A Research Tool Provided by Georgia Association of REALTORS



Houston County

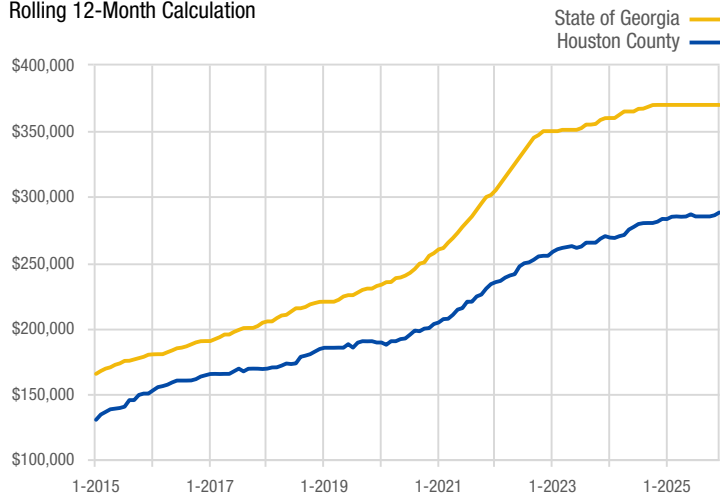
Single Family	December			Year to Date		
Key Metrics	2024	2025	% Change	Thru 12-2024	Thru 12-2025	% Change
New Listings	134	156	+ 16.4%	2,243	2,456	+ 9.5%
Pending Sales	132	101	- 23.5%	1,868	1,787	- 4.3%
Closed Sales	152	157	+ 3.3%	1,812	1,836	+ 1.3%
Days on Market Until Sale	57	48	- 15.8%	47	44	- 6.4%
Median Sales Price*	\$288,000	\$300,000	+ 4.2%	\$283,112	\$288,000	+ 1.7%
Average Sales Price*	\$293,639	\$324,324	+ 10.4%	\$292,366	\$297,162	+ 1.6%
Percent of List Price Received*	98.9%	98.7%	- 0.2%	98.8%	98.4%	- 0.4%
Inventory of Homes for Sale	308	424	+ 37.7%	—	—	—
Months Supply of Inventory	2.0	2.8	+ 40.0%	—	—	—

Townhouse/Condo	December			Year to Date		
Key Metrics	2024	2025	% Change	Thru 12-2024	Thru 12-2025	% Change
New Listings	2	1	- 50.0%	50	68	+ 36.0%
Pending Sales	1	2	+ 100.0%	37	43	+ 16.2%
Closed Sales	1	1	0.0%	43	41	- 4.7%
Days on Market Until Sale	48	50	+ 4.2%	59	65	+ 10.2%
Median Sales Price*	\$115,000	\$100,000	- 13.0%	\$150,000	\$132,000	- 12.0%
Average Sales Price*	\$115,000	\$100,000	- 13.0%	\$174,019	\$151,998	- 12.7%
Percent of List Price Received*	100.0%	95.2%	- 4.8%	97.6%	94.0%	- 3.7%
Inventory of Homes for Sale	17	19	+ 11.8%	—	—	—
Months Supply of Inventory	5.5	5.3	- 3.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

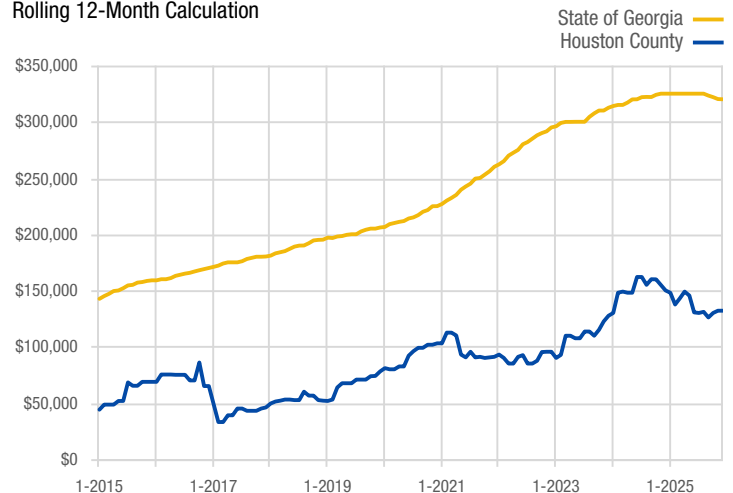
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.
Current as of January 16, 2026. All data from the multiple listing services in the state of Georgia. Report © 2026 ShowingTime Plus, LLC.