Local Market Update – October 2025A Research Tool Provided by Georgia Association of REALTORS

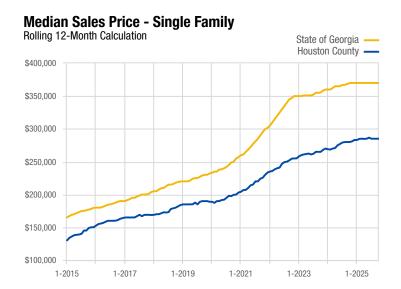


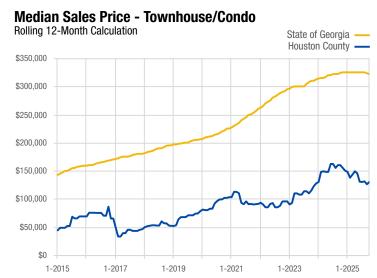
Houston County

Single Family		October			Year to Date			
Key Metrics	2024	2025	% Change	Thru 10-2024	Thru 10-2025	% Change		
New Listings	171	181	+ 5.8%	1,944	2,128	+ 9.5%		
Pending Sales	143	139	- 2.8%	1,603	1,563	- 2.5%		
Closed Sales	162	148	- 8.6%	1,524	1,551	+ 1.8%		
Days on Market Until Sale	40	44	+ 10.0%	45	43	- 4.4%		
Median Sales Price*	\$284,193	\$283,944	- 0.1%	\$282,100	\$285,000	+ 1.0%		
Average Sales Price*	\$297,305	\$289,774	- 2.5%	\$291,749	\$294,031	+ 0.8%		
Percent of List Price Received*	98.5%	97.8%	- 0.7%	98.8%	98.4%	- 0.4%		
Inventory of Homes for Sale	343	438	+ 27.7%		_	_		
Months Supply of Inventory	2.3	2.9	+ 26.1%	_	_	_		

Townhouse/Condo		October			Year to Date			
Key Metrics	2024	2025	% Change	Thru 10-2024	Thru 10-2025	% Change		
New Listings	8	1	- 87.5%	42	64	+ 52.4%		
Pending Sales	3	4	+ 33.3%	34	40	+ 17.6%		
Closed Sales	3	9	+ 200.0%	38	38	0.0%		
Days on Market Until Sale	60	64	+ 6.7%	55	68	+ 23.6%		
Median Sales Price*	\$93,000	\$134,000	+ 44.1%	\$154,950	\$131,000	- 15.5%		
Average Sales Price*	\$136,771	\$190,751	+ 39.5%	\$174,824	\$154,208	- 11.8%		
Percent of List Price Received*	95.6%	95.2%	- 0.4%	97.9%	93.1%	- 4.9%		
Inventory of Homes for Sale	12	25	+ 108.3%		_	_		
Months Supply of Inventory	3.6	7.0	+ 94.4%		_	_		

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point. Current as of November 16, 2025. All data from the multiple listing services in the state of Georgia. Report © 2025 ShowingTime Plus, LLC.