

Local Market Update – September 2026

A Research Tool Provided by Georgia Association of REALTORS



Lumpkin County

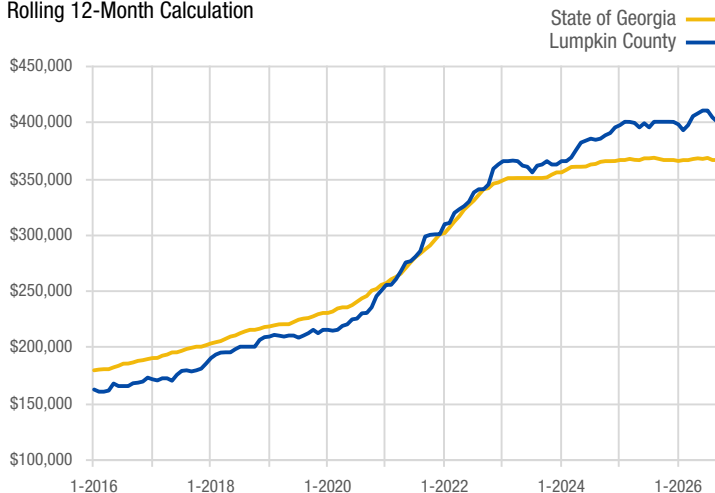
Single Family	September			Year to Date		
	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	49	59	+ 20.4%	485	543	+ 12.0%
Pending Sales	32	22	- 31.3%	277	294	+ 6.1%
Closed Sales	39	29	- 25.6%	263	298	+ 13.3%
Days on Market Until Sale	66	66	0.0%	49	56	+ 14.3%
Median Sales Price*	\$405,000	\$394,000	- 2.7%	\$399,900	\$400,000	+ 0.0%
Average Sales Price*	\$467,125	\$482,875	+ 3.4%	\$491,758	\$485,127	- 1.3%
Percent of List Price Received*	96.2%	97.6%	+ 1.5%	97.5%	97.7%	+ 0.2%
Inventory of Homes for Sale	138	173	+ 25.4%	—	—	—
Months Supply of Inventory	4.8	5.7	+ 18.8%	—	—	—

Townhouse/Condo	September			Year to Date		
	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	8	0	- 100.0%	35	38	+ 8.6%
Pending Sales	4	4	0.0%	28	36	+ 28.6%
Closed Sales	2	3	+ 50.0%	32	37	+ 15.6%
Days on Market Until Sale	36	175	+ 386.1%	64	71	+ 10.9%
Median Sales Price*	\$335,990	\$342,990	+ 2.1%	\$345,990	\$341,990	- 1.2%
Average Sales Price*	\$335,990	\$317,390	- 5.5%	\$410,348	\$361,367	- 11.9%
Percent of List Price Received*	100.0%	99.0%	- 1.0%	98.8%	97.6%	- 1.2%
Inventory of Homes for Sale	8	6	- 25.0%	—	—	—
Months Supply of Inventory	2.7	1.6	- 40.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

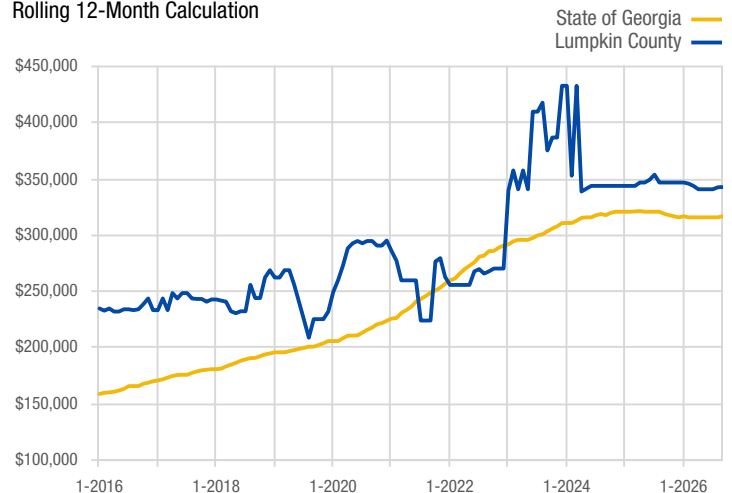
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.
Current as of October 16, 2026. All data from the multiple listing services in the state of Georgia. Report © 2026 ShowingTime Plus, LLC.