Local Market Update – October 2026

A Research Tool Provided by Georgia Association of REALTORS

Newton County

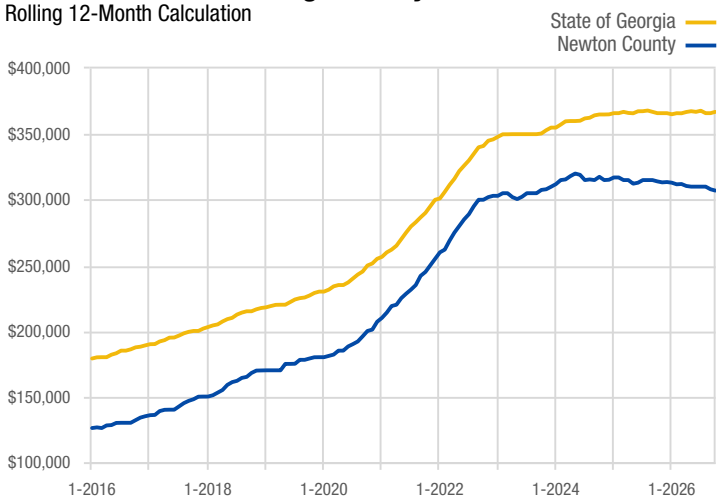
Single Family	October			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 10-2025**	**Thru 10-2026**	**% Change**
New Listings	242	**201**	- 16.9%	2,417	**2,125**	- 12.1%
Pending Sales	142	**81**	- 43.0%	1,186	**1,126**	- 5.1%
Closed Sales	110	**100**	- 9.1%	1,131	**1,129**	- 0.2%
Days on Market Until Sale	55	**57**	+ 3.6%	56	**54**	- 3.6%
Median Sales Price*	$297,500	**$299,500**	+ 0.7%	$314,990	**$306,995**	- 2.5%
Average Sales Price*	$321,819	**$314,960**	- 2.1%	$340,051	**$329,817**	- 3.0%
Percent of List Price Received*	96.9%	**97.8%**	+ 0.9%	97.7%	**98.0%**	+ 0.3%
Inventory of Homes for Sale	540	**580**	+ 7.4%	—	**—**	—
Months Supply of Inventory	4.8	**5.3**	+ 10.4%	—	**—**	—

Townhouse/Condo	October			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 10-2025**	**Thru 10-2026**	**% Change**
New Listings	3	**1**	- 66.7%	45	**35**	- 22.2%
Pending Sales	3	**1**	- 66.7%	21	**13**	- 38.1%
Closed Sales	0	**1**	—	17	**12**	- 29.4%
Days on Market Until Sale	—	**222**	—	55	**90**	+ 63.6%
Median Sales Price*	—	**$280,000**	—	$257,000	**$239,000**	- 7.0%
Average Sales Price*	—	**$280,000**	—	$258,464	**$243,913**	- 5.6%
Percent of List Price Received*	—	**94.9%**	—	99.3%	**99.9%**	+ 0.6%
Inventory of Homes for Sale	12	**7**	- 41.7%	—	**—**	—
Months Supply of Inventory	5.7	**4.0**	- 29.8%	—	**—**	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

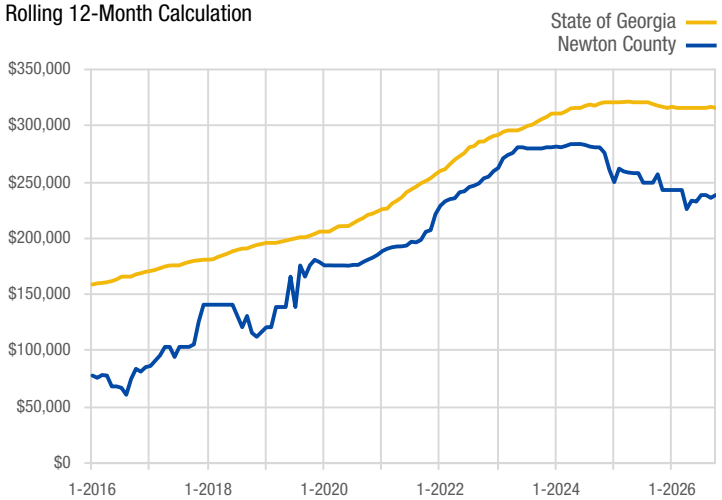
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of November 16, 2026. All data from the multiple listing services in the state of Georgia. Report © 2026 ShowingTime Plus, LLC.