



Whitfield County

Single Family	October			Year to Date		
Key Metrics	2024	2025	% Change	Thru 10-2024	Thru 10-2025	% Change
New Listings	66	83	+ 25.8%	738	801	+ 8.5%
Pending Sales	45	54	+ 20.0%	495	459	- 7.3%
Closed Sales	42	47	+ 11.9%	480	441	- 8.1%
Days on Market Until Sale	48	69	+ 43.8%	47	62	+ 31.9%
Median Sales Price*	\$254,200	\$259,900	+ 2.2%	\$275,000	\$278,000	+ 1.1%
Average Sales Price*	\$307,917	\$297,642	- 3.3%	\$306,260	\$319,003	+ 4.2%
Percent of List Price Received*	97.9%	95.1%	- 2.9%	98.1%	96.9%	- 1.2%
Inventory of Homes for Sale	203	251	+ 23.6%	—	—	—
Months Supply of Inventory	4.3	5.7	+ 32.6%	—	—	—

Townhouse/Condo	October			Year to Date		
Key Metrics	2024	2025	% Change	Thru 10-2024	Thru 10-2025	% Change
New Listings	2	1	- 50.0%	14	16	+ 14.3%
Pending Sales	1	1	0.0%	8	4	- 50.0%
Closed Sales	1	0	- 100.0%	7	3	- 57.1%
Days on Market Until Sale	80	—	—	71	84	+ 18.3%
Median Sales Price*	\$174,000	—	—	\$195,000	\$250,000	+ 28.2%
Average Sales Price*	\$174,000	—	—	\$206,786	\$240,000	+ 16.1%
Percent of List Price Received*	94.3%	—	—	96.6%	94.0%	- 2.7%
Inventory of Homes for Sale	1	10	+ 900.0%	—	—	—
Months Supply of Inventory	0.7	7.5	+ 971.4%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

